

# Executive Summary Year to Year



**Back Office Data**

**CORNERSTONE INFORMATION SYSTEMS**

Based on Trip Departure Date

Report Parameters: FY Start: January; Domestic Only

	2009 Year-to-Date	2010 Year-to-Date	Year-to-Year Changes
<b>Air Summary</b>			
# of Tickets:	13912	15476	11.24 %
Transactions - Invoices:	13770	15259	10.81 %
Credits:	142	217	52.82 %
Net # of Tickets:	13628	15042	10.38 %
Net # of Original Tickets:	12478	13851	11.00 %
Net # of Exchanges:	1150	1191	3.57 %
Net # Same Day RoundTrips / OneWays (Est'd):	1625	3071	88.98 %
Net # Overnight Trips (Estimated):	12003	11971	-0.27 %
Avg Days Purchased in Advance:	44	40	-9.89 %
Total Air Charges:	\$4,706,087.38	\$8,130,862.14	72.77 %
Average Ticket Price:	\$345.32	\$540.54	56.53 %
<b>Car Rentals Summary</b>			
# of Car Rentals:	1,894	2,168	14.47 %
Car Rentals as % of Trips:	13.90 %	14.41 %	3.67 %
Total # of Days Cars Rented:	5,120	6,065	18.46 %
Average # of Days Rented:	2.7	2.8	3.70 %
Total Car Rental Expense:	\$249,947.68	\$281,297.57	12.54 %
Average Cost per Day:	\$48.82	\$46.38	-5.00 %
<b>Hotel Bookings Summary</b>			
# of Hotel Bookings:	3,354	4,078	21.59 %
Hotel Bookings as % of Trips:	24.61 %	27.11 %	10.16 %
Total # of Nights Booked:	6,480	7,624	17.65 %
Average # of Nights Booked:	1.9	1.9	0.00 %
Total Hotel Bookings Expense:	\$902,229.55	\$2,077,525.18	130.27 %
Average Cost per Night:	\$139.23	\$272.50	95.72 %
<b>Report Summary</b>			
Total Travel Charges:	\$5,858,264.61	\$10,489,684.89	79.06 %
% Air:	80.33 %	77.51 %	-3.51 %
% Car:	4.27 %	2.68 %	-37.24 %
% Hotel:	15.40 %	19.81 %	28.64 %